IE 479 Distribution Logistics

Bahar Yetiş Kara

Distribution System Approach



Decisions made at different times

- Strategic longer scope and less data available (yr+)
- Tactical shorter scope w/ planning data (week to yr)
- Operational very short scope real data (daily)

The Network Design Problem



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Distribution Network Design

Three key questions for Distribution ND

- How many DCs should there be?
- Where should the DCs be located?
- For each SKU and each customer:
 - which DC should serve the customer, and
 - which plant should serve the DC?

Distribution Network Design

Three key questions for Distribution ND

- How many DCs should there be?
- Where should the DCs be located?
- For each SKU and each customer:
 - which DC should serve the customer, and
 - which plant should serve the DC?
- Cost & Performance Trade-Offs
 - Transportation Costs (Inbound versus Outbound)
 - Facility Costs (Fixed versus Throughput)
 - Inventory Costs (Cycle versus Safety Stock)
 - Customer Service (Availability versus Order Cycle Time)

Facility Location Cost Trade-Offs



Many to Many Networks

How should I ship from 5 origins to 5 destinations?



Many to Many Networks

How should I ship from 5 origins to 5 destinations?



Direct versus Hub

Which is better?

- How many trucks are needed?
- What is the cost?
- How can I increase frequency of service?

Example Details

- Need to pick up every day from terminals
- Average distance between terminals = 500 miles
- Average distance from terminals to hub = 350 miles

Cost per load

Cost for transportation = \$200 shipment + 1 \$/mile

distance

Hub Advantages

Hub consolidation reduces costs

 Consolidation increases conveyance utilization
 Transportation has a fixed (per conveyance) cost

 Fewer conveyances are required

 Is consolidation better . . .

Provides better level of service with fewer resources
 Non-stop vs. frequency of service
 Non-stop vs. geographical coverage
 serving more / smaller cities

Hub Disadvantages

Cost of operating the hub

- Facility costs
- Handling costs unloading, sorting, loading
- Opportunity for misrouting, damage, theft (shrinkage)
- Circuity
 - Longer total distance travelled
 - More vehicle-hours expended
- Impact on service levels
 - Added time in-transit
 - Lower reliability of transit

Hub Economics

Relative distances

- Degree of circuity
- Vehicle and shipment size
 - Smaller shipments \rightarrow hub more economical
- Demand pattern
 - Many destinations from each origin
 - Many origins into each destination
- The hub location
 - Significant business generation for passengers
 - Good access for freight
 - Highways access
 - Away from population centers

Terminal Bypass Operations

When would you want to bypass hub handling? Examples

- Air through flight
 - Use heaviest pair
 - Marketing; reliability; lower costs
- LTL "head loading"
- Rail block placement
- Parcel pre-packaging

Packages physically travel to the hub, but are not touched or handled.

Directs in a Hub-and-Spoke Network

Considerations in setting direct service:

- Demand between E1 and W2
- Service E1-Hub and Hub-W2
- Effect on the hub
- Effect on E1 activities



Regional Terminals

What if there is demand between the W terminals?



Bypassing the Hub



More Routing Alternatives



More Routing Alternatives



Strategic Network

Service Offerings from W5 to E5

- Central Hub Routing
- Regional Terminal Routing
- Direct Routing

Central Hub: 3 days, \$100



Network Structure Tradeoffs

Structure	Pros	Cons
Direct Shipping	 No intermediate DCs Simple to coordinate 	Large lot sizes (high inventory levels)Large receiving expense
Direct w/ Milk Runs	 Lower transport costs for smaller shipments Lower inventory levels 	Increased coordination complexity
Direct w/Central DC (holding inventory)	Lower IB transport costs (consolidation)	Increased inventory costsIncreased handling at DC
Direct w/ Central DC (X-dock)	 Very low inventory requirements Lower IB transport costs (consolidation) 	Increased coordination complexity
DC w/ Milk Runs	Lower OB transport costs for smaller shipments	Further increase in complexity
Hybrid System	 Best fit of structure for business Customized for product, customer mix 	Exceptionally high level of complexity for planning and execution

Network Structure Drivers

		Short Distance	Medium Distance	Long Distance		
	High Density	Pvt fleet with milk runs	X-dock with milk runsLTL Carrier	X-dock with milk runs		
	Medium Density	Third Party Milk Runs		LTL or Package Carrier		
	Low Density	Third Party Milk Runs or LTL Carrier	LTL or Package Carrier	Package Carrier		
T	Customer density versus Length of Haul					

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Course Outline

- Book categorizes the decisions in five main streams :
 - Forecasting

Designing logistics networks

Strategic

ch.3

- Managing inventories
- Warehouse management

 Planning and controlling 		
long-haul	ch.6	Tactical
short-haul transpor	Operational	

Designing the Logistics Network

- May involve
 - Determining the number of facilities (retailers, distirbution centers, warehouses etc)
 - Determining the location of each facility
 - Determining the size of each facility
 - Allocations
 - Transport modes
 - Etc.

Different types of facilities

- Manufacturing plants
- Distribution centers (DCs)
 - Reducing lead times
 - Increasing product availability
 - Economies pf scale through consolidation
 - Level of support for emergency orders
 - Consolidation point for reverse logistics
- Retailers

Applications in 3 levels

- Strategic level (Not easy to undone)
 - Airport
 - Metro system
 - Major manufacturing facility
- Tactical level (Should be good for 5 to 10 years)
 - Warehose
 - McDonalds
 - Buslines
- Operational level
 - Post boxes
 - Transfer points for trucks

Logistics Network Design

- Objectives and criteria vary depending on the sector and on the type of facilities (DCs, plants, etc)
- Criteria
 - Location availability
 - Cost
 - Accessibility
 - Coverage
 - Market share
 - Anti-accessibility (dump sites, bomb testing)

Location Problems

- Suggest and identify options for
 - Number
 - Location
 - Size of facilities
 - Allocation of demands (supplies) to facilities

Classification of Location Problems

- Time
 - Single period
 - Multiple period
- Facility Topology
 - Single type (homogenous)
 - Multi-type
- Material
 - Single commodity
 - Multi commodity
- Interaction Among Facilities
 - Allowed
 - Not allowed

- Dominant material flow
 - Single echelon (either the material flow coming out or entering the facility is negligible)
 - Multi-echelon (both inbound and outbound traffic is valid)
- Demand divisibility
 - Single allocation (each facility or customer be supplied by a single center) indivisible demand
 - Multi-allocation (may be served by > 1 denters) divisible demand

Single Echelon Single Commodity Location Models