

# IE 479 Distribution Logistics

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# Distribution System Approach

## ◆ Distribution System

- Number and location of transshipment points
- Routes and schedules of vehicles
- Routes and schedules of items flowing

Operational

Tactical

Strategic

## ◆ Decisions made at different times

- Strategic – longer scope and less data available (yr+)
- Tactical – shorter scope w/ planning data (week to yr)
- Operational – very short scope real data (daily)

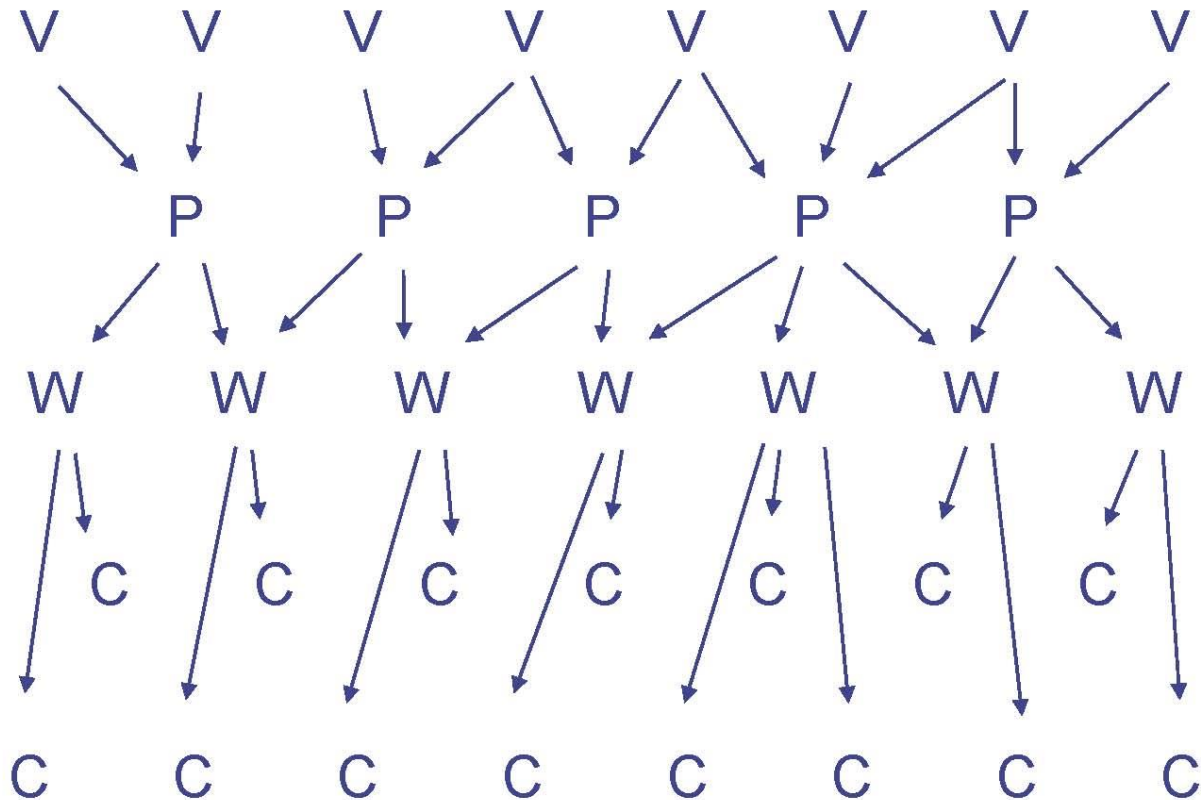
# The Network Design Problem

Treat each potential facility location as a node

V	V	V	V	V	V	V	V
	P	P	P	P	P		
W	W	W	W	W	W	W	
	C	C	C	C	C	C	
C	C	C	C	C	C	C	C

# The Network Design Problem

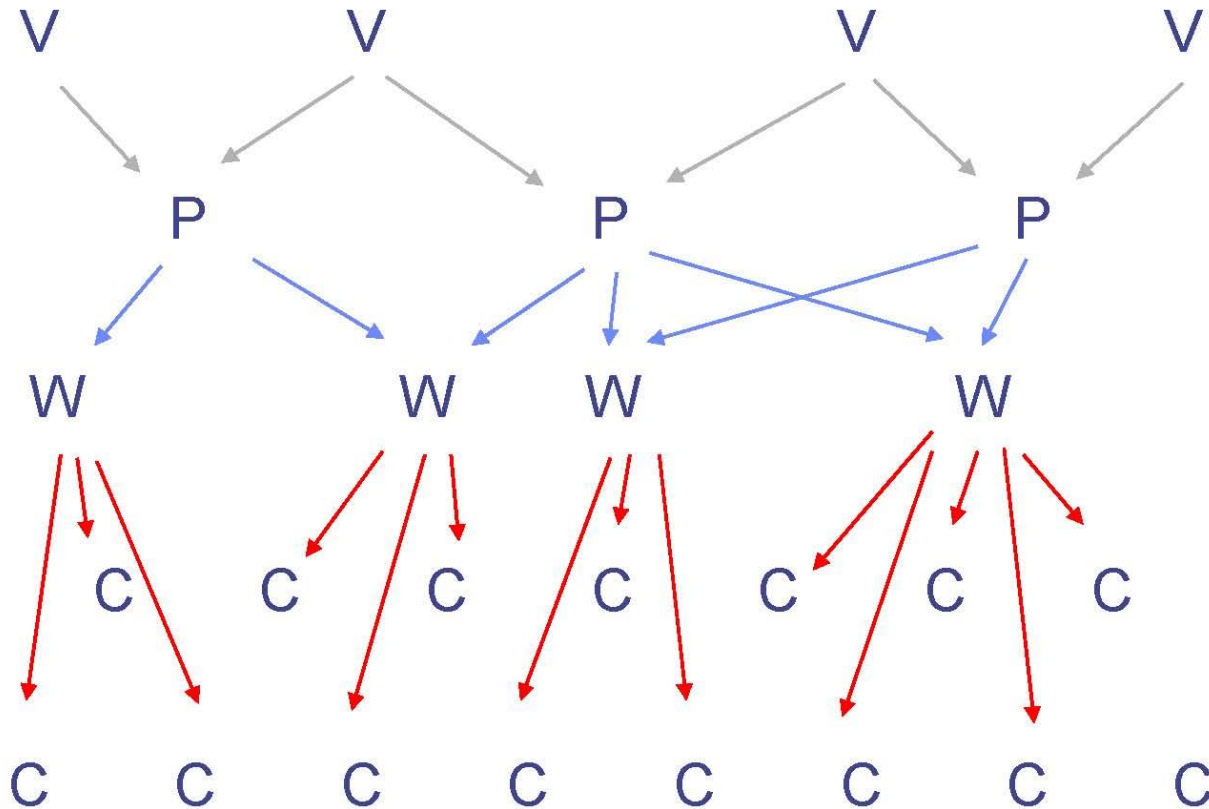
Treat shipment flows as links or arcs





# The Network Design Problem

Network design is the selection of nodes and links that minimize total cost



# Distribution Network Design

## ◆ Three key questions for Distribution ND

- How many DCs should there be?
- Where should the DCs be located?
- For each SKU and each customer:
  - ◆ which DC should serve the customer, and
  - ◆ which plant should serve the DC?

# Distribution Network Design

## ◆ Three key questions for Distribution ND

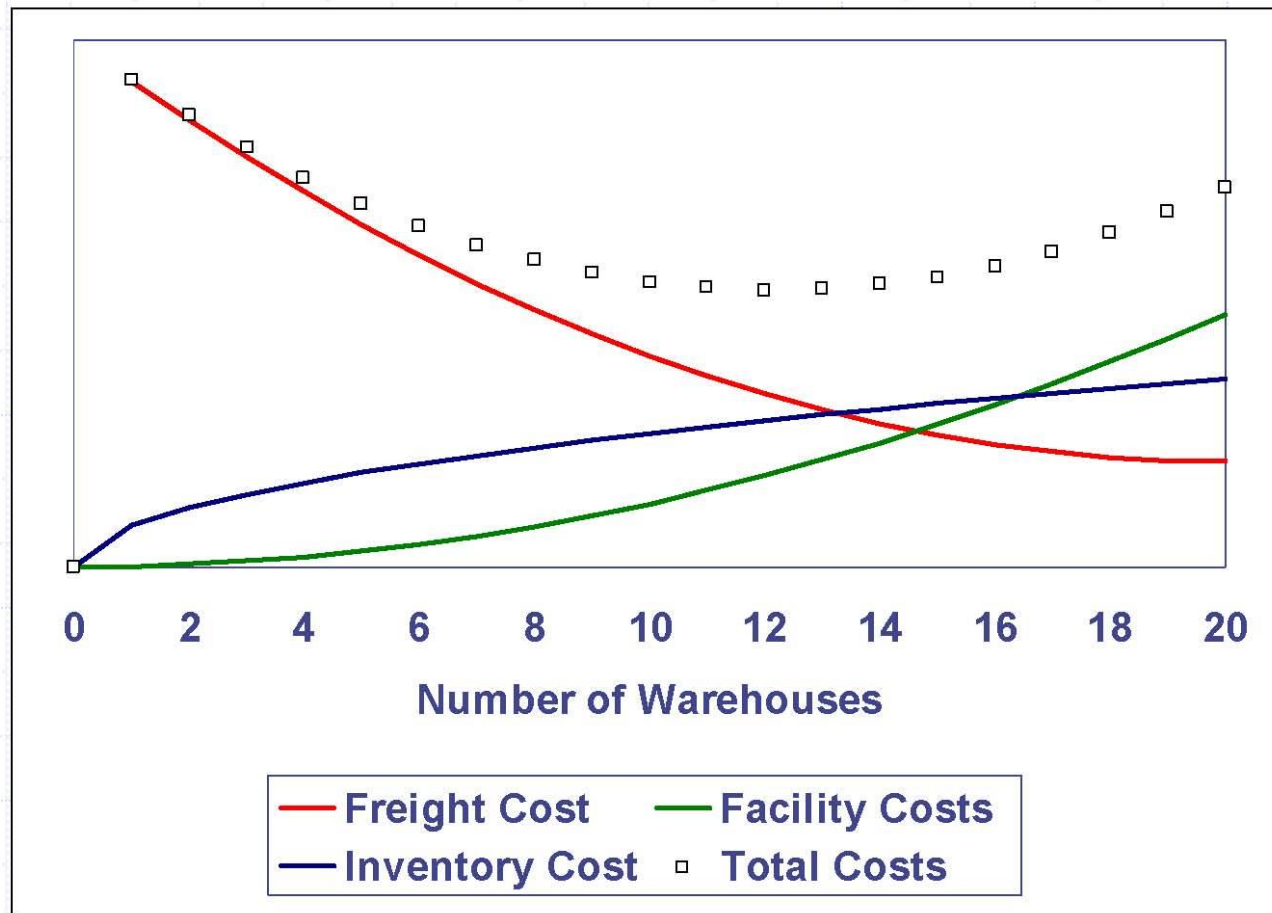
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## ◆ Cost & Performance Trade-Offs

- Transportation Costs (Inbound versus Outbound)
- Facility Costs (Fixed versus Throughput)
- Inventory Costs (Cycle versus Safety Stock)
- Customer Service (Availability versus Order Cycle Time)



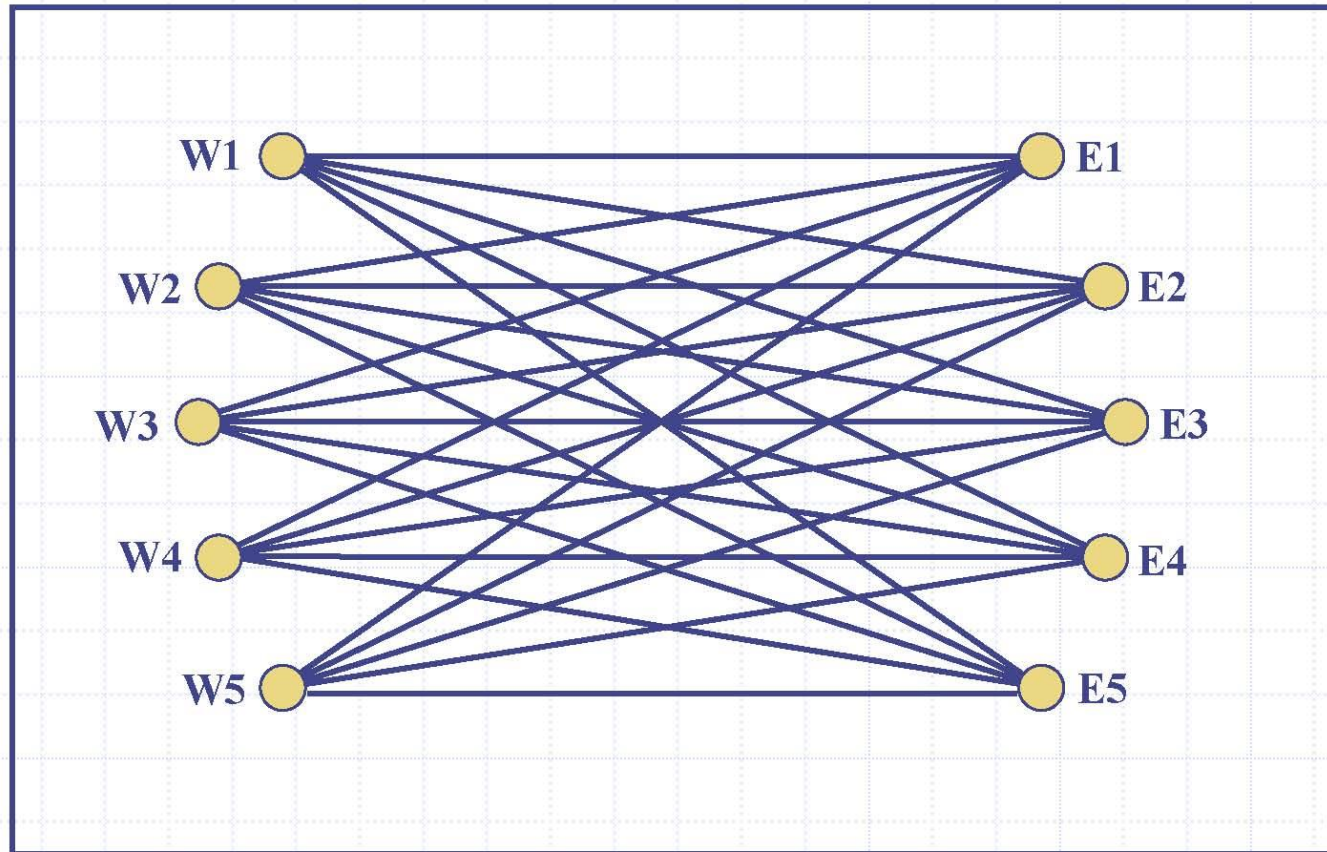
# Facility Location Cost Trade-Offs





# Many to Many Networks

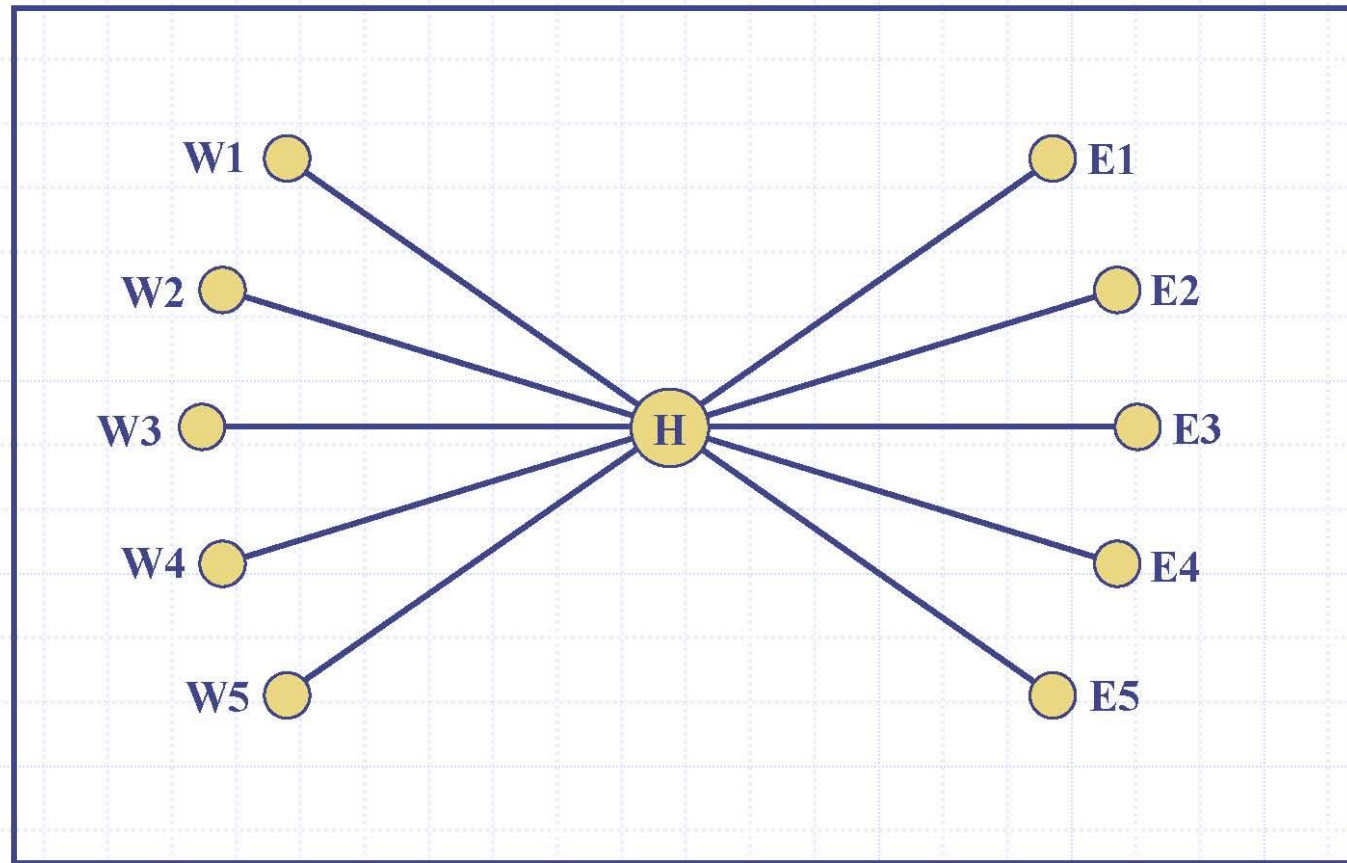
How should I ship from 5 origins to 5 destinations?



Direct Network

# Many to Many Networks

How should I ship from 5 origins to 5 destinations?



Hub & Spoke Network



# Direct versus Hub

## ◆ Which is better?

- How many trucks are needed?
- What is the cost?
- How can I increase frequency of service?



## ◆ Example Details

- Need to pick up every day from terminals
- Average distance between terminals = 500 miles
- Average distance from terminals to hub = 350 miles
- Cost for transportation = \$200 shipment + 1 \$/mile

# Hub Advantages

- ◆ Hub consolidation reduces costs
  - Consolidation increases conveyance utilization
  - Transportation has a fixed (per conveyance) cost
- ◆ Fewer conveyances are required
  - Is consolidation better . . .
- ◆ Provides better level of service with fewer resources
  - Non-stop vs. frequency of service
  - Non-stop vs. geographical coverage
    - ◆ serving more / smaller cities



# Hub Disadvantages

- ◆ Cost of operating the hub
  - Facility costs
  - Handling costs - unloading, sorting, loading
  - Opportunity for misrouting, damage, theft (shrinkage)
- ◆ Circuitry
  - Longer total distance travelled
  - More vehicle-hours expended
- ◆ Impact on service levels
  - Added time in-transit
  - Lower reliability of transit

# Hub Economics

- ◆ Relative distances
  - Degree of circuitry
- ◆ Vehicle and shipment size
  - Smaller shipments → hub more economical
- ◆ Demand pattern
  - Many destinations from each origin
  - Many origins into each destination
- ◆ The hub location
  - Significant business generation for passengers
  - Good access for freight
    - ◆ Highways access
    - ◆ Away from population centers

# Terminal Bypass Operations

◆ When would you want to bypass hub handling?

◆ Examples

- Air - through flight
  - ◆ Use heaviest pair
  - ◆ Marketing; reliability; lower costs
- LTL - “head loading”
- Rail - block placement
- Parcel - pre-packaging

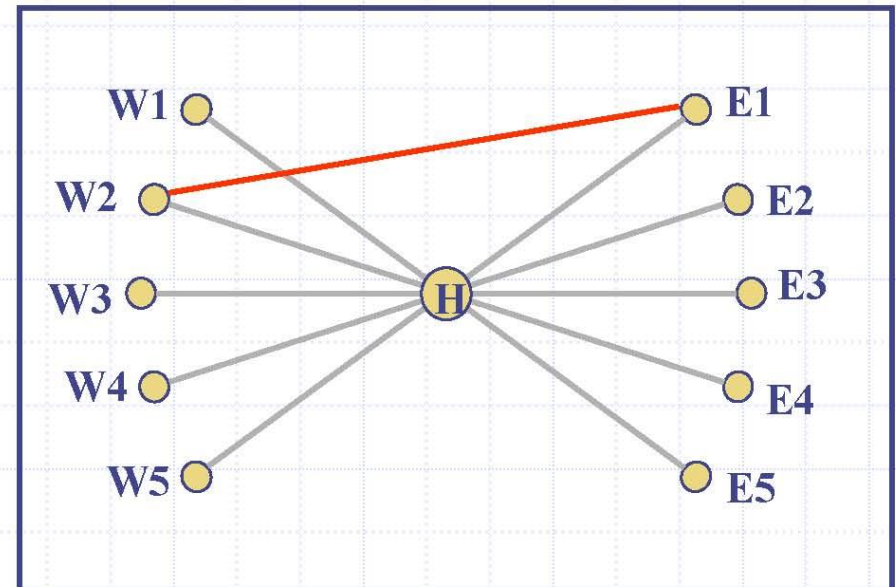
◆ Packages physically travel to the hub, but are not touched or handled.



# Directs in a Hub-and-Spoke Network

## ❖ Considerations in setting direct service:

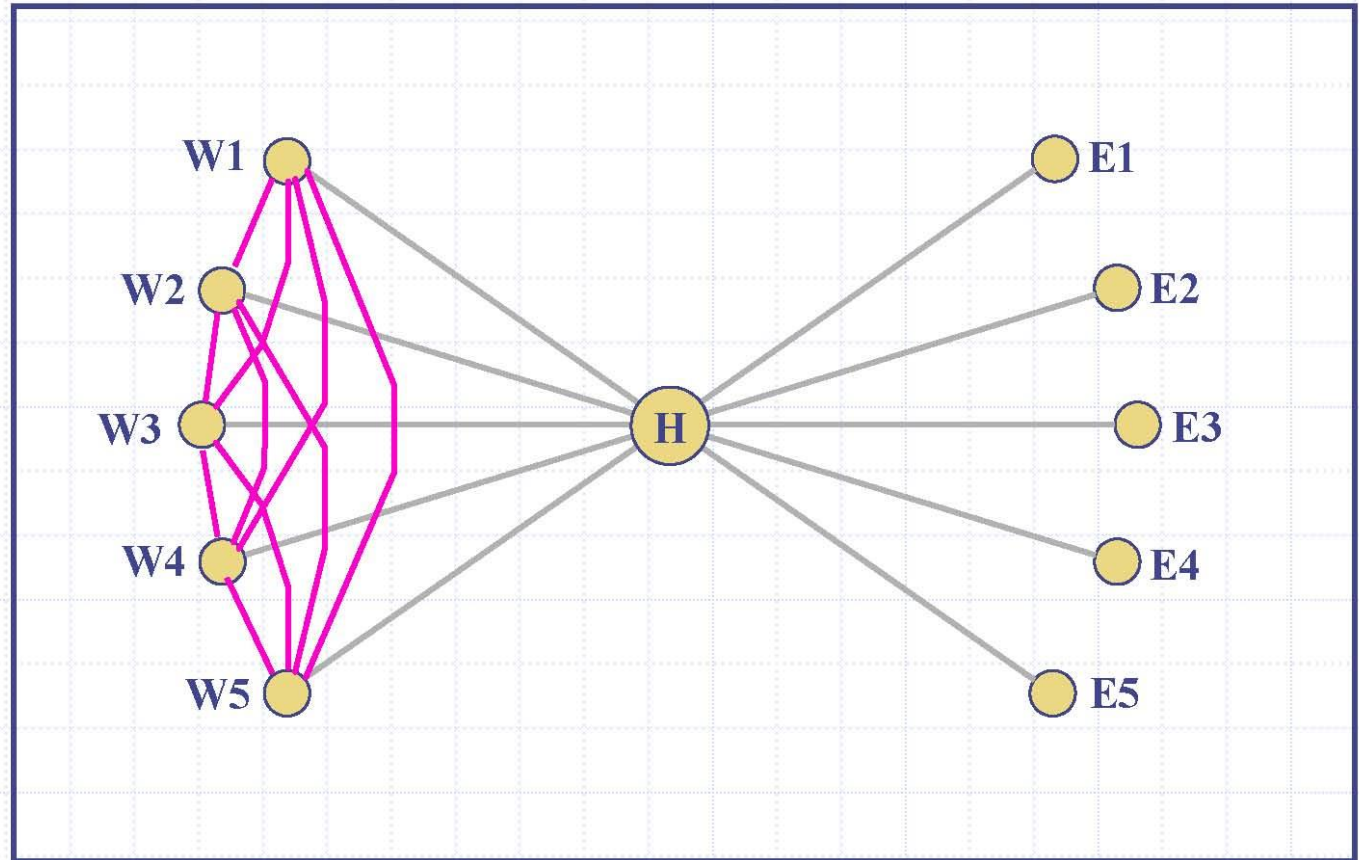
- Demand between E1 and W2
- Service E1-Hub and Hub-W2
- Effect on the hub
- Effect on E1 activities



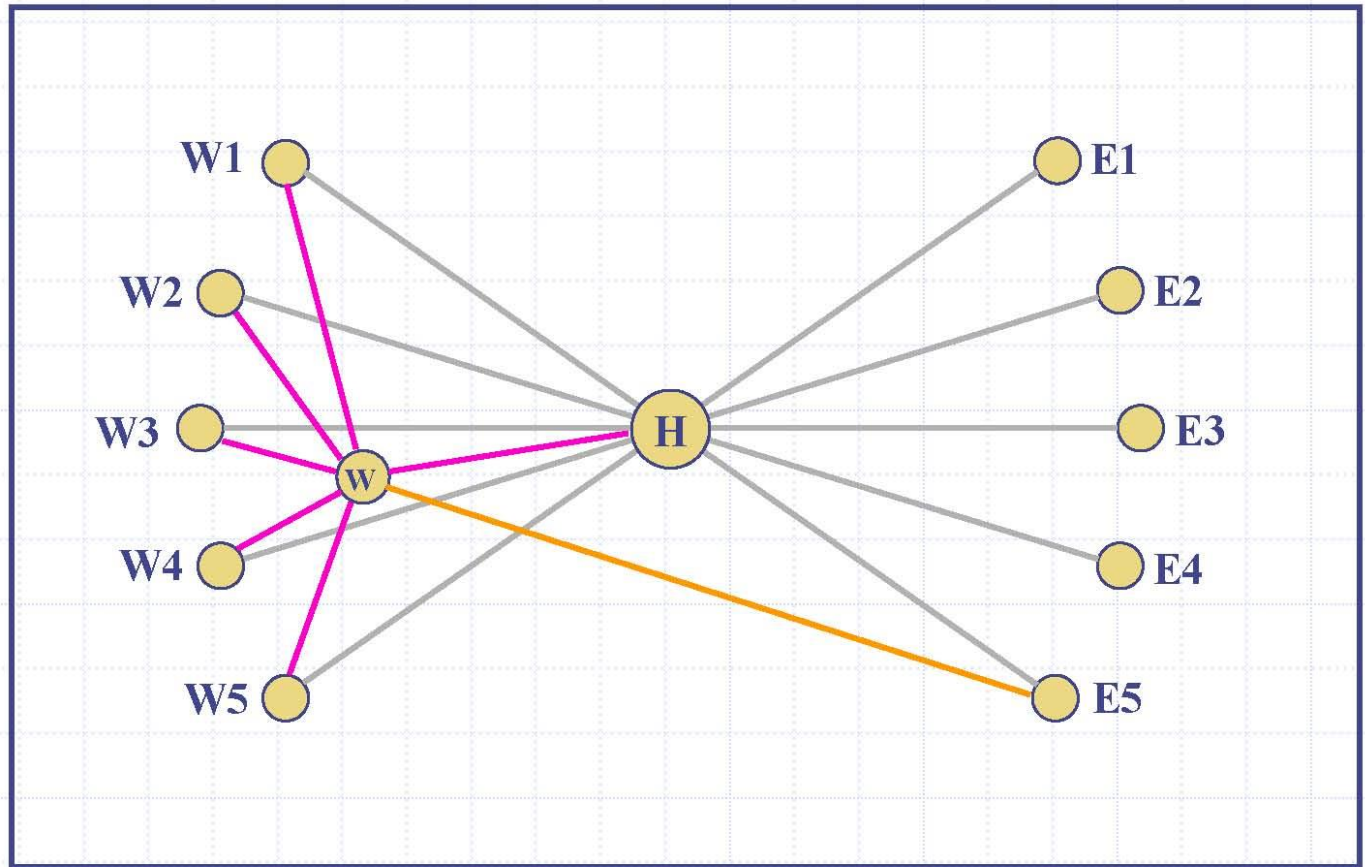


# Regional Terminals

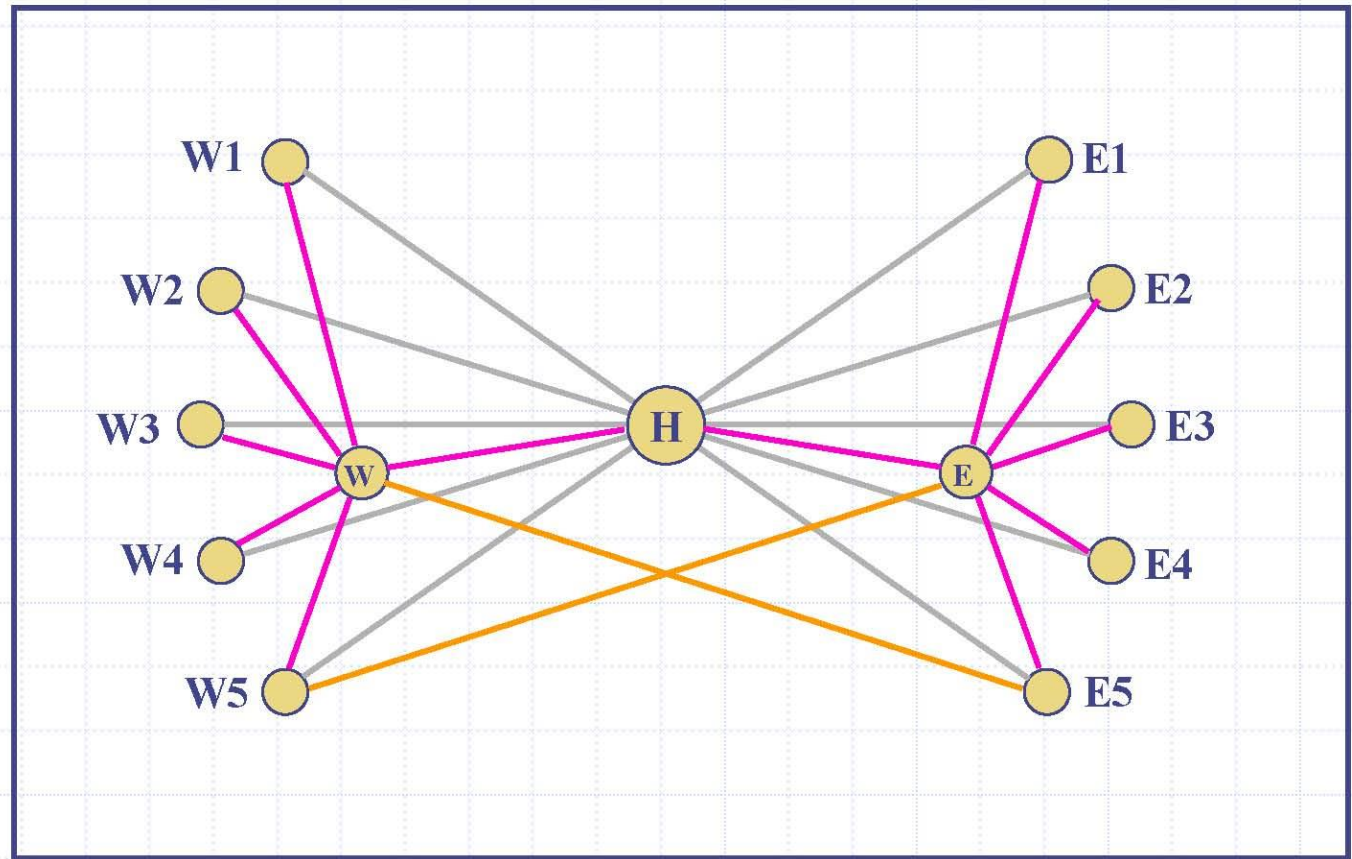
What if there is demand between the W terminals?



# Bypassing the Hub



# More Routing Alternatives





# More Routing Alternatives

## Routings:

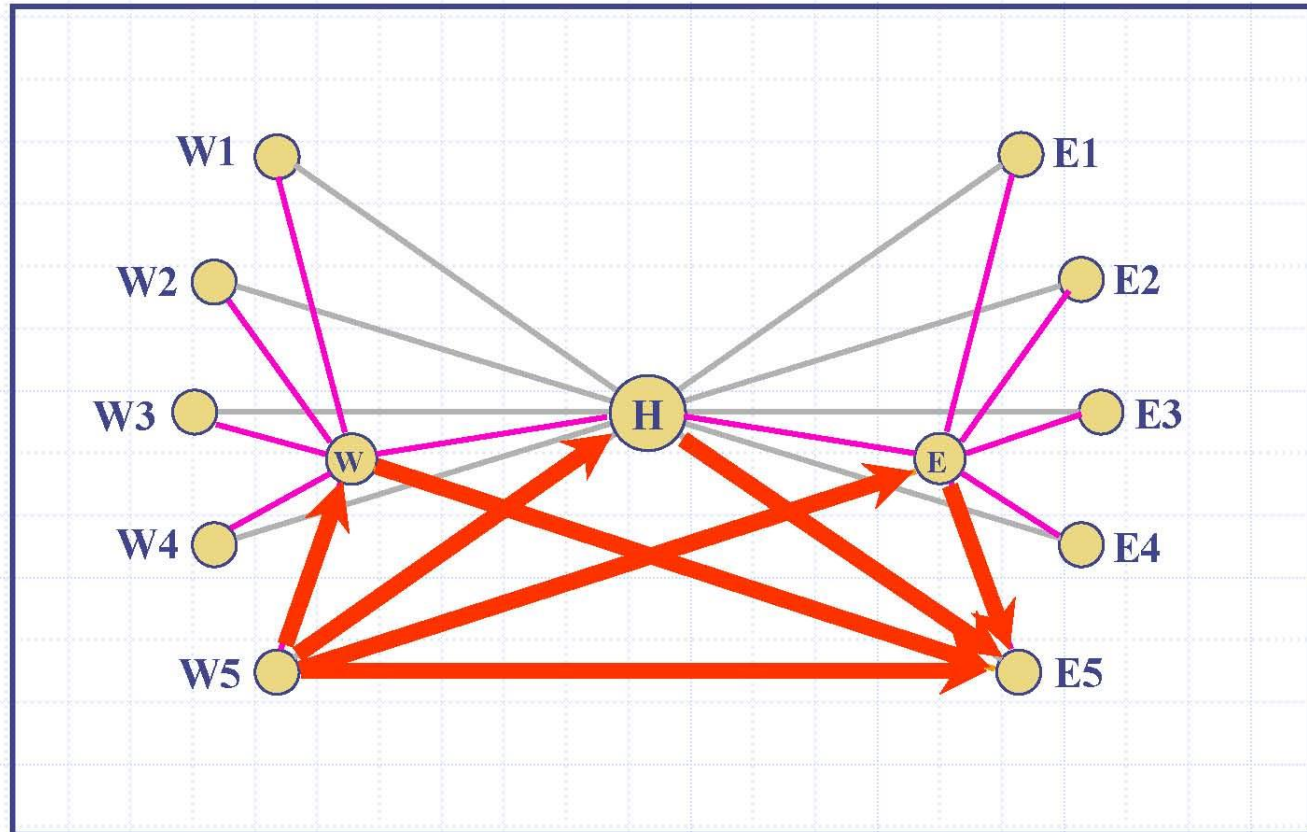
- W5-W-E5
- W5-H-E5
- W5-E-E5
- W5 – E5

## Direct effects:

- On each of the three alternatives

## Indirect effects:

- Congestion and spill-overs

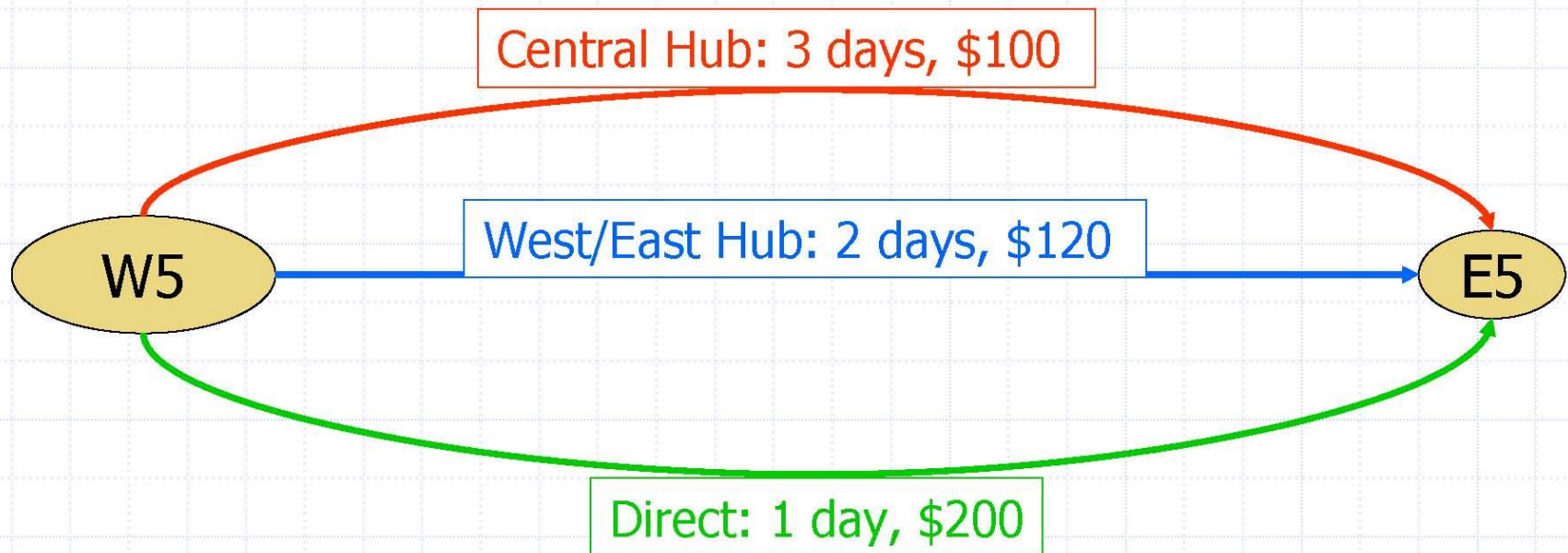




# Strategic Network

## ◆ Service Offerings from W5 to E5

- Central Hub Routing
- Regional Terminal Routing
- Direct Routing



# Network Structure Tradeoffs

Structure	Pros	Cons
Direct Shipping	<ul style="list-style-type: none"> <li>◆No intermediate DCs</li> <li>◆Simple to coordinate</li> </ul>	<ul style="list-style-type: none"> <li>◆Large lot sizes (high inventory levels)</li> <li>◆Large receiving expense</li> </ul>
Direct w/ Milk Runs	<ul style="list-style-type: none"> <li>◆Lower transport costs for smaller shipments</li> <li>◆Lower inventory levels</li> </ul>	<ul style="list-style-type: none"> <li>◆Increased coordination complexity</li> </ul>
Direct w/Central DC (holding inventory)	<ul style="list-style-type: none"> <li>◆Lower IB transport costs (consolidation)</li> </ul>	<ul style="list-style-type: none"> <li>◆Increased inventory costs</li> <li>◆Increased handling at DC</li> </ul>
Direct w/ Central DC (X-dock)	<ul style="list-style-type: none"> <li>◆Very low inventory requirements</li> <li>◆Lower IB transport costs (consolidation)</li> </ul>	<ul style="list-style-type: none"> <li>◆Increased coordination complexity</li> </ul>
DC w/ Milk Runs	<ul style="list-style-type: none"> <li>◆Lower OB transport costs for smaller shipments</li> </ul>	<ul style="list-style-type: none"> <li>◆Further increase in complexity</li> </ul>
Hybrid System	<ul style="list-style-type: none"> <li>◆Best fit of structure for business</li> <li>◆Customized for product, customer mix</li> </ul>	<ul style="list-style-type: none"> <li>◆Exceptionally high level of complexity for planning and execution</li> </ul>

# Network Structure Drivers

	Short Distance	Medium Distance	Long Distance
High Density	◆Pvt fleet with milk runs	◆X-dock with milk runs	◆X-dock with milk runs
Medium Density	◆Third Party Milk Runs	◆LTL Carrier	◆LTL or Package Carrier
Low Density	◆Third Party Milk Runs or LTL Carrier	◆LTL or Package Carrier	◆Package Carrier

Customer density versus Length of Haul



# Distribution System Approach

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# Course Outline

- Book categorizes the decisions in five main streams :
  - Forecasting
  - Designing logistics networks ch.3 Strategic
  - Managing inventories
  - Warehouse management
  - Planning and controlling
    - long-haul ch.6 Tactical
    - short-haul transportation ch.7 Operational

# Designing the Logistics Network

- May involve
  - Determining the number of facilities (retailers, distribution centers, warehouses etc)
  - Determining the location of each facility
  - Determining the size of each facility
  - Allocations
  - Transport modes
  - Etc.



# Different types of facilities

- Manufacturing plants
- Distribution centers (DCs)
  - Reducing lead times
  - Increasing product availability
  - Economies of scale through consolidation
  - Level of support for emergency orders
  - Consolidation point for reverse logistics
- Retailers

# Applications in 3 levels

- Strategic level (Not easy to undone)
  - Airport
  - Metro system
  - Major manufacturing facility
- Tactical level (Should be good for 5 to 10 years)
  - Warehouse
  - McDonalds
  - Buslines
- Operational level
  - Post boxes
  - Transfer points for trucks

# Logistics Network Design

- Objectives and criteria vary depending on the sector and on the type of facilities (DCs, plants, etc)
- Criteria
  - Location availability
  - Cost
  - Accessibility
  - Coverage
  - Market share
  - Anti-accessibility (dump sites, bomb testing)



# Location Problems

- Suggest and identify options for
  - Number
  - Location
  - Size of facilities
  - Allocation of demands (supplies) to facilities

# Classification of Location Problems

- Time
  - Single period
  - Multiple period
- Facility Topology
  - Single type (homogenous)
  - Multi-type
- Material
  - Single commodity
  - Multi commodity
- Interaction Among Facilities
  - Allowed
  - Not allowed
- Dominant material flow
  - Single echelon (either the material flow coming out or entering the facility is negligible)
  - Multi-echelon (both inbound and outbound traffic is valid)
- Demand divisibility
  - Single allocation (each facility or customer be supplied by a single center) indivisible demand
  - Multi-allocation (may be served by  $> 1$  centers) divisible demand

# Single Echelon Single Commodity Location Models